

BUSINESS ACTIVITY SURVEY OF TIMOR-LESTE 2015













Title

BUSINESS ACTIVITY SURVEY 2015

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BUSINESS ACTIVITY SURVEY OF TIMOR-LESTE 2015

PREFACE

We are very proud to be able to present the fourth edition of the Business Activity Survey (BAS) in Timor-Leste. The results of the survey give the Government and other interested parties a clear picture of the performance, composition and growth of the non-petroleum producing business sector and the size of its contribution to the national economy and our Gross Domestic Product (GDP).

The BAS 2015 comprises a sample of 3,131 out of 7,632 businesses of the kind considered in this study. These non-petroleum producing businesses are spread out across the country and mainly located in the major towns of each district. The BAS includes all public and private financial enterprises (banks and insurance companies) as well as all public and private non-financial businesses, with a few major exceptions: general government agencies (administration, health, education etc.), agricultural production and other informal economic activities conducted by households. Not-for-profit institutions (NGOs, charities, churches etc.) were surveyed only if they earned more than 50 per cent of their income in 2015 from trading activities. Estimates of the economic contribution of subsistence farming and other informal economic activities can be made based on data previously collected in household surveys.

The BAS is a vital source of information for the development and monitoring of economic policies. The data will help the Government identify and address policy issues concerning the performance of the Timorese business environment as a whole, or related to the progress of specific sectors of the economy. The survey also gives the Government and other stakeholders, including the business sector itself, an idea of employment numbers and the size and composition of the revenues, expenses and profits of enterprises acting in different parts of the economy. The BAS is also a key input in the compilation of the Timor-Leste National Accounts for the non-petroleum producing business sector.

A closer look at the results of BAS 2015 indicates that between 2014 and 2015 industry value added increased by 4.8 per cent in Timor-Leste. 'Dili' continued to employ 82 per cent of all persons employed 52,000 and contributed 93 per cent to the industry value added during 2015. Between 2014 and 2015, industry value added increased by 3.9 per cent in 'Dili compared with an increase of 17.6 per cent in the 'Municipalities' outside Dili.

The BAS was conducted by the General Directorate of Statistics (GDS) with technical support from the Australian Bureau of Statistics, which in turn received financial support from the Australian Department of Foreign Affairs and Trade. We are very grateful for the support of both institutions in assisting us with the development of official statistics in Timor-Leste.

Finally we would like to express our immense gratitude to the business community for its support of this survey and to the specific businesses that provided us with detailed information about their activities.

Elias Dos Santos Ferreira, L.Ec., MM Director General General Directorate of Statistics

Dili, 20 December 2016



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ABBREVIATIONS

- BAS Business Activity Survey
 COE Compensation of Employees
- GDS General Directorate of Statistics, Ministry of Finance
- GDP Gross Domestic Product
- ISIC International Standard Industrial Classification
- IVA Industry Value Added
- RSE Relative Standard Error
- TIN Tax Identification Number



INTRODUCTION

This publication presents the results from the fourth Business Activity Survey (BAS) of Timor-Leste, conducted by the General Directorate of Statistics (GDS), Ministry of Finance, in respect of the 2015 calendar year. The BAS provides detailed measures of the performance and structure of non-petroleum producing businesses operating in Timor-Leste.

The scope of the BAS includes the non-petroleum producing business sector of Timor-Leste that actively traded during the 2015 calendar year. This includes:

- · Private non-financial businesses (excluding agricultural production)
- Private financial businesses
- Public non-financial and financial businesses where more than 50 per cent of their revenue was generated from trading activities
- Not-for-profit institutions earning more than 50 per cent of their revenue from trading activities

The survey scope excludes petroleum producing businesses, general government agencies (e.g. administration, health, education) and the informal economic activity of households. The informal sector is expected to involve a large number of very small businesses, however their collective contribution to the economic estimates for industries presented in this report is expected to be very small.

Chapter one of this publication discusses reliability of BAS data, with the data then presented in the following two chapters. Chapter two includes details on employment, income, expenses and profit, while chapter three presents BAS results using national accounting concepts. The results are presented by geography (Dili and Municipalities) and by industry (Manufacturing, Construction, Retail and Wholesale Trade, Accommodation and Food Services. Financial and Insurance and Other industries).

Technical notes, a glossary of terms and the questionnaire are presented at the end of this report.

The GDS is fully committed to improving the statistical information released to the public. The GDS welcomes comments and suggestions from users regarding future surveys of Timor-Leste businesses.

The BAS was conducted with financial support from the Australian Department of Foreign Affairs and Trade and with technical support from the Australian Bureau of Statistics. The GDS wishes to express its appreciation to both organisations for their support in developing official statistics in Timor-Leste.



CHAPTER 1 DATA RELIABILITY

The GDS aims to produce high quality data from BAS while minimising the reporting burden on businesses. To achieve this, the data estimated from the BAS have been obtained from a sample of businesses. When a sample, rather than the entire population, is surveyed, the data are subject to sampling error. That is, the difference between estimates based on a sample and those that would have been obtained had data been collected from all businesses in the population via a census.

One measure of the likely difference is given by the standard error, which indicates the extent to which an estimate might have varied by chance because the data were obtained from a sample of units. There is about a 67 per cent chance that a sample estimate will differ by less than one standard error from the figure that would have been obtained if all units had been included in the survey, and about a 95 per cent chance that the difference will be less than two standard errors.

Sampling variability can also be measured by the relative standard error (RSE), which is obtained by expressing the standard error as a percentage of the estimate to which it refers. The RSE is a useful measure in that it provides an immediate indication of the percentage errors likely to have occurred due to the effects of random sampling and this avoids the need to refer also to the size of the estimate.

To illustrate, the estimate of total income for Timor-Leste in 2015 was \$2,054.3m (see Table 1.1). The RSE of this estimate is shown as 0.9%, giving a standard error of approximately \$18.5m. Therefore, there is a 95% chance (i.e. a confidence interval of 95%) that the figure would have been within the range of \$2,017.3m to \$2,091.3.m

Table 1.1 Relative standard errors by geography, non-petroleum producing businesses, 2015

		Dili		Municipa	ılities	Total Timor-Leste		
		Estimate	RSE (%)	Estimate	RSE (%)	Estimate	RSE (%)	
Total employment*	n	52,000	2.9	11,300	7.4	63,300	2.5	
Total income	\$m	1,942.1	1.0	112.2	4.4	2,054.3	0.9	
Total expenses	\$m	1,560.0	0.9	84.0	4.8	1,644.0	0.9	
Total output	\$m	1,312.5	1.1	89.9	5.7	1,402.4	1.1	
Total intermediate use	\$m	734.4	1.0	48.6	6.5	783.1	0.9	
Industry value added	\$m	578.1	1.6	41.3	6.3	619.3	1.5	
Compensation of employees	\$m	160.2	1.8	15.5	6.6	175.7	1.7	
Capital expenditure	\$m	61.5	2.0	4.9	18.4	66.4	2.0	

^{*}Estimates of employment have been rounded to the nearest 100 persons.

Table 1.2 Relative standard errors by industry, non-petroleum producing businesses, 2015

		Manufac	turing	Constru	ction	Retail and Wholesale Trade		
		Estimate	RSE (%)	Estimate	RSE (%)	Estimate	RSE (%)	
Total employment*	n	2886	31.1	21,300	7.6	17,900	8.2	
Total income	\$m	37	7.1	702.6	2.1	845.4	3.5	
Total expenses	\$m	33.6	8.6	494.7	2.2	728.3	3.8	
Total output	\$m	36.9	7.4	700.3	2.1	212.0	4.6	
Total intermediate use	\$m	27.9	8.2	441.1	2.0	50.2	6.5	
Industry value added	\$m	9.1	7.7	259.2	2.8	161.8	4.9	
Compensation of employees	\$m	4	32.5	46.5	6.1	37.6	5.3	
Capital expenditure	\$m	0.7	104.7	4.1	63.1	39.4	3.4	

^{*}Estimates of employment have been rounded to the nearest 100 persons.



		Transportation	and Storage	Accommodation Servi		Financial and	Insurance
		Estimate	RSE (%)	Estimate	RSE (%)	Estimate	RSE (%)
Total employment*	n	1,000	11.3	5,300	11.2	600	0.1
Total income	\$m	61.5	1.3	69.7	11.3	55.3	0.1
Total expenses	\$m	54.5	0.9	53.5	10.4	39.4	0.1
Total output	\$m	60.7	1.4	68.1	8.8	38.2	0.1
Total intermediate use	\$m	49.5	0.8	41.3	11.5	26.3	0.1
Industry value added	\$m	11.1	4.2	26.8	5.7	11.9	-
Compensation of employees	\$m	4.2	8.7	10.3	11.0	8.2	0.1
Capital expenditure	\$m	1.0	55.9	7.1	-	-	-

	Other ind	ustries
	Estimate	RSE (%)
Total employment*	13600	8.7
Total income	290.7	2.9
Total expenses	233.3	2.8
Total output	344.4	2.5
Total intermediate use	199.8	2.5
Industry value added	144.6	3.9
Compensation of employees	56.0	8
Capital expenditure	43.7	3.2

Statistical collections are also subject to non-sampling error, which arises from accuracies in collecting, recording and processing the data. Every effort was made to minimise reporting error, by the careful design of questionnaires, training of survey analysts, and efficient data processing procedures.

Non-sampling error also occurs when information cannot be obtained from all businesses selected in the survey. For BAS 2015 there was a 70 per cent response rate from all businesses that were surveyed and found to be operating during the reference period. Data were imputed for the remaining 30 per cent of operating businesses.

Note also that estimates for Dili may be overestimated. Businesses with the main office in Dili which undertook work in the municipalities outside Dili would have their activity included in Dili estimates.

The GDS is committed to making continuous improvements in data quality, including the BAS.



CHAPTER 2 KEY DATA ITEMS

This chapter contains summary information about non-petroleum producing businesses for selected employment, income, expense and profit data items.

Employment

As at December 2015 there were 63,300 persons employed in Timor-Leste businesses. This represented a 3.4 per cent increase in employment since December 2014. About 76 per cent of the total persons employed were male (or 48,000 persons). Between 2014 and 2015, the increase in male employment was stronger than female employment (4.1 per cent and 1.3 per cent increase respectively).

The majority of the persons employed in Timor-Leste were employed in businesses operating in Dili (82 per cent or 52,023 persons).

In 2015 average wages per employee was \$2.500 in Timor-Leste. The wages per employee was higher in Dili (\$2,800) than in the other Municipalities (\$1,300).

The Construction industry had the highest level of employment, accounting for 34 per cent (or 21,300 persons) of all employed persons. The second largest individual industry was the 'Retail and Wholesale Trade' industry contributing 28 per cent (or 17,900 persons) to total employment.

Income

During 2015 non-petroleum producing businesses in Timor-Leste generated a total income of \$2,054.3m, up 1.4 per cent since 2015. About 95 per cent (or \$1,942.1m) was generated by businesses operating in Dili.

The 'Retail and Wholesale Trade' and the 'Construction' industries together accounted for the majority (75 per cent or \$1548.0m) of total income generated in Timor-Leste during 2015.

Expenses

During 2015 total operating expenses incurred by non-petroleum producing businesses in Timor-Leste was \$1644.0m, down 0.1 per cent since 2015.

About 95 per cent (or \$1,560.0m) of total operating expenses was incurred by businesses operating in Dili. Purchases of supplies, materials and finished goods accounted for 65 per cent (or \$1,062.6m) of all operating expenses. The 'Retail and Wholesale Trade' industry accounted for \$644.8m. Total labour costs accounted for 10 per cent (or \$164.6m) of total operating expenses.

Profit

Total profit generated by Timor-Leste businesses during 2015 was \$418.5m. This represented a 8.8 per cent increase since 2015. The 'Construction' industry accounted for 50 per cent (or \$210.1m) of all profit generated during the year, the highest proportion of all industries.

Capital Expenditure

During 2015 the purchase of capital assets was \$66.4m. The 'Retail and Wholesale Trade' and 'Other' industries reinvested the greatest proportion of their profit into capital expenditure, investing \$39.4m and \$14.2m in capital expenditure respectively.



Table 2.1 Key structural data by geography, non-petroleum producing businesses, 2011-2015

				DIII			M	unicipalities			
		2011	2012	2013	2014	2015	2011	2012	2013	2014	2015
Employment											
Ma le *	n	34,600	37,500	36,500	38,500	39,100	7,000	8,000	7,700	7,600	8,400
Female *	n	13,500	13,800	12,500	12,700	12,900	1,300	2,300	2,400	2,400	2,200
Total employment *	n	48,100	51,300	49,000	51,200	52,000	8,300	10,300	10,100	10,100	10,600
Income											
Income from sales of goods and											
services	Sm	1,719.8	1,767.4	1,710.9	1,904.4	1,907.5	61.3	57.0	67.1	90.4	105.7
Other in come	\$m	22.7	25.1	27.7	29.3	34.6	4.3	1.7	2.5	2.0	2.3
Total Income	\$m	1,742.5	1,792.6	1,738.6	1,933.7	1,942.1	65.5	58.7	69.6	92.4	108.0
Expenses											
Labour Costs											
Wages and salaries	\$m	102.1	114.4	117.5	138.1	144.0	8.6	9.3	11.5	13.0	14.0
Non-wage benefits	Sm	38.6	26.0	10.8	7.4	5.1	1.6	1.6	1.2	1.0	0.5
Totallabourcosts	\$m	140.8	140.4	128.3	145.5	149.1	10.2	10.9	12.7	14.0	14.5
Purchases of supplies, materials											
and finished goods	\$m	818.4	902.2	931.5	1,027.0	1,010.2	30.7	26.7	30.2	43.7	50.2
Other expenses	\$m	426.8	384.9	349.3	402.0	400.7	5.7	5.7	9.7	13.2	15.3
Total expenses	\$m	1,385.9	1,427.5	1,409.0	1,574.5	1,560.0	46.5	43.3	52.6	71.0	80.0
Profit	\$m	371.0	378.7	346.8	363.3	390.2	19.0	15.5	17.0	21.4	28.0
A verage wages per employee **	\$	2,100	2,200	2,400	2,700	2,800	1,000	900	1,100	1,300	1,300
Capital expenditure	\$m	27.2	52.2	74.2	76.5	61.5	11.5	8.7	2.4	3.8	4.9

						Total Tim	nor-Leste				
		2011	2012	2013	2014	2015	2010-11	2011-12	2012-13	2013-14	2014-15
Employment											
Male *	п	41,600	45,500	44,200	46,100	48,000	28.5	9.3	(2.8)	4.3	4.1
Female *	п	14,900	16,100	14,900	15,100	15,300	5.9	8.0	(7.5)	1.9	1.3
Total employment *	n	56,500	61,500	59,100	61,200	63,300	21.7	8.9	(4.0)	3.7	3.4
Income											
Income from sales of goods and											
services	\$m	1,781.1	1,824.5	1,777.9	1,994.8	2,017.1	40.2	2.4	(2.6)	12.2	1.1
Otherincome	\$m	27.0	26.8	30.2	31.3	37.2	29.8	(0.5)	12.7	3.4	18.9
Total income	\$m	1,808.0	1,851.3	1,808.2	2,026.0	2,054.3	40.1	2.4	(2.3)	12.0	1.4
Expenses											
Labour Costs											
Wages and salaries	\$m	110.7	123.7	128.9	151.1	159.0	32.1	11.8	4.2	17.2	5.2
Non-wage benefits	\$m	40.2	27.6	12.0	8.4	5.6	261.6	(31.4)	(56.5)	(3 0.2)	(32.9)
Total labour costs	\$m	150.9	151.3	141.0	159.5	164.6	59.0	0.3	(6.9)	13.2	3.2
Purchases of supplies, materials											
and finished goods	\$m	849.1	9 2 8 . 9	961.7	1,070.7	1,062.6	42.6	9.4	3.5	11.3	(0.8)
Other expenses	\$m	432.4	3 9 0.6	359.0	415.2	416.7	51.2	(9.7)	(8.1)	15.7	0.4
Total expenses	\$m	1,432.4	1,470.8	1,461.6	1,645.5	1,644.0	46.7	2.7	(0.6)	12.6	(0.1
Profit	\$m	390.1	394.2	363.8	384.7	418.5	18.9	1.1	(7.7)	5.7	8.8
Average wages per employe e **	\$	2,000	2,000	2,200	2,500	2,500	11.1	-	10.0	13.6	-
Capital expenditure	\$m	38.7	60.9	76.6	80.4	66.4	(15.6)	57.2	25.9	4.9	(17.3

^{*} Estimates of employment have been rounded to the nearest 100 persons.

^{**} Estimates of average wages per employee have been rounded to the nearest \$100.



Table 2.2 Key structural data by industry, non-petroleum producing businesses, 2011-2015

			Ma	nufacturing					Construction	1	
		2011	2012	2013	2014	2015	2011	2012	2013	2014	2015
Employment											
Male *	п	2,000	2,000	2,000	2,200	2,300	15,400	14,800	15,200	17,400	19,000
Female *	п	300	600	600	500	600	1,200	2,000	1,600	2,300	2,300
Total employment *	п	2,300	2,700	2,500	2,800	2,900	16,600	16,800	16,900	19,700	21,300
Income											
In come from sales of goods and											
services	\$m	30.3	34.1	32.3	38.2	36.8	828.8	682.7	579.6	666.1	697.4
Otherincome	\$m	0.2	0.2	0.2	0.1	0.1	4.0	2.8	2.4	3.7	5.2
Total income	\$m	30.5	34.3	32.5	38.4	37.0	832.8	685.4	582.0	6 69.8	702.6
Expenses											
Labour Costs											
Wages and salaries	\$m	3.7	3.6	3.7	4.1	4.5	37.3	37.0	36.8	43.9	45.9
Non-wage benefits	\$m	0.2	0.1	0.1	0.1	0.1	34.7	21.7	7.3	4.1	2.2
Total labour costs	\$m	4.0	3.7	3.8	4.3	4.6	72.1	58.8	44.1	48.0	48.0
Purchases of supplies, materials											
and finished goods	\$m	21.3	24.7	22.0	26.3	24.8	303.2	228.9	213.8	241.0	256.7
Other expenses	\$m	2.9	3.1	3.4	5.2	4.2	284.6	226.0	164.3	189.2	190.0
Total expenses	\$m	28.1	31.5	29.2	35.7	33.6	659.9	513.7	422.2	478.2	494.7
Profit	\$m	3.2	2.8	3.2	2.5	3.4	173.9	174.0	161	192.2	210.1
Average wages per employee **	s	1,600	1,300	1,400	1,500	1,500	2,200	2,200	2,200	2,200	2,200
Capital expenditure	\$m	0.5	3.9	0.3	1.4	0.7	12.7	17.7	20.3	14.8	4.1

			Retail ar	nd Wholesale	Trade			Tran spor	tation and St	orage	
		2011	2012	2013	2014	2015	2011	2012	2013	2014	2015
Employment											
Male *	п	12,300	14,900	12,600	12,300	12,500	600	1,000	800	800	900
Female *	п	6,000	6,200	6,000	5,600	5,400	100	200	200	200	200
Total employment *	n	18,300	21,100	18,600	17,800	17,900	700	1,200	1,000	1,000	1,000
Income						- 1					
Income from sales of goods and						- 1					
services	\$m	575.5	755.7	778.1	847.8	838.1	24.7	51.9	65.8	68.5	60.5
Otherincome	\$m	8.5	8.0	4.9	4.8	7.3	0.4	0.1	0.1	0.3	1.0
Total income	\$m	584.0	7 63.6	783.0	852.6	845.4	25.1	52.0	65.9	68.8	61.5
Expenses											
Labour Costs											
Wages and salaries	\$m	30.4	35.2	33.5	35.4	36.7	2.1	2.8	3.3	3.7	4.1
Non-wage benefits	\$m	3.1	2.2	1.6	1.5	1.0	-	0.1	0.1	0.2	0.0
Total labour costs	\$m	33.5	37.4	35.0	36.9	37.7	2.1	3	3.4	3.8	4.2
Purchases of supplies, materials											
and finished goods	\$m	414.7	5 62.6	604.3	656.3	644.8	13.6	34.2	43.6	48.5	40.4
Other expenses	\$m	39.2	55.9	39.2	43.7	45.8	5.6	11.5	11.7	10.7	10.0
Total expenses	\$m	487.4	656.0	678.6	736.8	728.3	21.2	48.6	58.7	63.0	54.5
Profit	\$m	102.7	119.9	115.3	117.3	121.3	3.9	3.4	7.1	5.8	7.0
Average wages per employee **	\$	1,700	1,700	1,800	2,000	2,000	2,800	2,400	3,500	3,800	4,100
Capital expenditure	Śm	18.6	27.3	11.2	38.7	39.4	2.9	2.6	0.4	0.5	1.0

^{*}Estimates of employment have been rounded to the nearest 100 persons.

^{**} Estimates of average wages per employee have been rounded to the nearest \$100.



Table 2.2 Key structural data by industry, non-petroleum producing businesses, 2011-2015 (cont.)

		,	Accommoda	tion and Foo	d Service s			Financ	lal and Insur	ance	
		2011	2012	2013	2014	2015	2011	2012	2013	2014	2015
Employment											
Ma le *	n	2,600	2,800	2,300	2,100	2,200	300	300	400	400	400
Female *	n	3,700	3,700	3,100	2,900	3,100	200	200	200	200	300
Total employment *	n	6,300	6,500	5,300	5,000	5,300	500	500	600	600	600
Income											
Income from sales of goods and											
services	Sm	84.0	67.8	62.2	66.6	68.3	20.0	25.9	35.1	37.7	38.2
OtherIncome	\$m	1.1	2.4	1.1	0.4	1.4	7.9	10.0	14.9	16.8	17.1
Total Income	\$m	85.1	70.2	63.3	67.0	69.7	27.9	35.9	50.0	54.5	55.3
Expenses											
Labour Costs											
Wages and salaries	Sm	9.5	10.8	9.2	9.3	10.0	4.7	5.8	6.3	7.6	8.2
Non-wage benefits	\$m	0.5	1.1	0.3	0.4	0.3	0.1	0.2	0.3	0.2	0.0
Total labour costs	\$m	10.0	11.9	9.5	9.6	10.3	4.8	6.0	6.6	7.8	8.2
Purchases of supplies, materials											
and finished goods	\$m	34.0	26.9	25.9	28.2	28.2	0.9	0.9	1.1	1.2	1.7
Other expenses	\$m	20.3	17.7	14.6	14.9	15.1	15.3	19.0	29.0	28.8	29.5
Total expenses	\$m	64.3	56.6	50.0	52.7	53.5	21.0	25.8	36.7	37.9	39.4
Profit	\$m	21.1	13.7	12.9	14.6	16.0	6.9	10.1	13.1	16.6	15.9
Average wages per employee **	5	1,500	1,700	1,700	1,900	1,900	10,000	10,500	10,700	12,700	13,700
Capital expenditure	\$m	3.1	3.0	1.4	2.1	7.1	_	0.0	0.1	-	_

			Otl	her Industrie	es.	
		2011	2012	2013	2014	2015
Employment						
Male *	n	7,700	8,900	9,900	10,000	10,700
Female *	n	3,100	2,800	2,800	3,000	3,400
Total employment *	n	10,800	11,600	12,900	13,000	14,300
Income						
Income from sales of goods and						
services	\$m	143.4	127.2	143.1	179.3	277.8
Other Income	\$m	2.6	3.3	2.0	2.5	5.0
Total Income	\$m	146.0	130.5	145.1	181.8	282.8
Expenses						
Labour Costs						
Wages and salaries	\$m	18.2	22.3	25.4	35.1	49.7
Non-wage benefits	\$m	1.1	1.3	1.0	0.8	2.0
Total labour costs	\$m	19.3	23.6	26.4	35.9	51.7
Purchases of supplies, materials						
and finished goods	\$m	58.3	47.3	44.2	59.9	66.1
Other expenses	\$m	35.0	26.5	36.8	53.2	122.1
Total expenses	\$m	112.5	97.3	107.5	148.9	239.9
Profit	\$m	37.1	32.2	39.2	33.6	44.8
Average wages per employee **	\$	1,700	1,900	2,000	2,700	3,500
Capital expenditure	\$m	0.9	3.5	7.4	2.2	14.2

^{*}Estimates of employment have been rounded to the nearest 100 persons.

^{**} Estimates of average wages per employee have been rounded to the nearest \$100.



CHAPTER 3 ECONOMIC DATA ITEMS

This chapter presents data and analysis of some key economic data items.

Industry Value Added

Industry Value Added (IVA) is a measure of industry contribution to the national economy. It is calculated as the difference between the market value of the output of an industry (output) and the purchases of materials and expenses incurred in the production of that output (intermediate use).

During 2015 total IVA for all non-petroleum producing businesses operating in Timor-Leste was \$619.3m. This was 4.8 per cent more than 2014. Businesses operating in 'Dili' accounted for 93 per cent (\$578.1m) of total IVA.

The 'Construction' industry was the largest contributor to IVA, accounting for 42 per cent (\$259.2m) of total IVA in 2015. The 'Retail and Wholesale Trade' industry contributed 26 per cent (\$161.8m) to total IVA.

Compensation of Employees

Compensation of employees (COE) is a measure of the total remuneration, in cash or in-kind, payable by a business to an employee in return for work done by the employee during the calendar year. COE includes salaries and wages, non-wage benefits such as meals and private use of motor vehicles and own account capitalised wages.

During 2015 the total COE for all non-petroleum businesses operating in Timor-Leste was \$175.7m, 0.2 per cent less than 2014. Businesses operating in 'Dili' accounted for 91 per cent per cent (\$160.2m) of total COE. The 'Construction' industry accounted for 26 per cent of total COE (\$46.5m).



Table 3.1 Key economic data by geography, non-petroleum producing businesses, 2011-2015

				Dili			Municipalities				
		2011	2012	2013	2014	2015	2011	2012	2013	2014	2015
Output											
Income from sale of goods and											
services	\$m	1,719.8	1,767.4	1,710.9	1,904.4	1,907.5	61.3	57.0	67.1	90.4	105.7
(less) Purchases of finished goods	\$m	426.6	563.4	602.4	643.2	628.8	10.0	7.7	8.3	15.3	19.2
Otheroutput	\$m	50.7	61.6	94.2	44.2	33.9	-	-	-	-	-
Total output	\$m	1,343.9	1,265.6	1,202.7	1,305.3	1,312.5	51.3	49.3	58.7	75.1	86.4
Intermediate use											
Purchases of supplies and											
materials	\$m	391.8	338.7	329.1	383.8	381.4	20.7	18.9	21.9	28.4	31.0
Other intermedia te use	\$m	416.8	372.5	356.1	365.1	353.1	5.7	5.7	9.7	12.5	15.2
Total intermediate use	\$m	808.6	711.2	681.4	748.9	734.4	26.4	24.6	31.6	40.9	46.2
Industry value added	\$m	535.3	554.3	521.3	556.5	578.1	24.9	24.7	27.1	34.2	40.2
Compensation of employees	\$m	153.9	159.8	145.2	162.1	160.2	10.2	10.9	12.7	14.0	14.5

			Total Timor-Leste								
		2011	2012	2013	2014	2015	2010-11	2011-12	2012-13	2013-14	2014-15
Output											
Income from sale of goods and											
services	\$ m	1,781.1	1,824.5	1,777.9	1,994.8	2,017.1	40.2	2.4	(2.6)	12.2	1.1
(less) Purchases of finished goods	\$m	436.6	571.2	610.7	658.5	648.6	23.6	30.8	6.9	7.8	(1.5
Otheroutput	\$m	50.7	61.6	94.2	44.2	33.9	36.7	21.5	53.0	(53.1)	(23.3)
Total output	\$m	1,395.2	1,314.8	1,261.4	1,380.4	1,402.4	46.3	(5.8)	(4.1)	9.4	1.6
Intermediate use											
Purchases of supplies and											
materials	\$m	412.5	357.7	351.0	412.2	414.0	70.3	(13.3)	(1.9)	17.4	0.4
Other intermedia te use	\$m	422.5	378.2	365.8	377.5	369.0	48.7	(10.5)	(3.3)	3.2	(2.3)
Total in terme diate use	\$ m	835.0	735.8	713.0	789.7	783.1	58.6	(11.9)	(3.1)	10.8	(0.8
Industry value add ed	\$ m	560.2	579.0	548.4	590.7	619.3	31.0	3.4	(5.3)	7.7	4.8
Compensation of employees	\$m	164.1	170.7	157.9	176.1	175.7	69.7	4.0	(7.5)	11.5	(0.2

⁻ Nil or rounded to zero.



Table 3.2 Key economic data by industry, non-petroleum producing businesses, 2011-2015

			Manufacturing					Construction			
		2011	2012	2013	2014	2015	2011	2012	2013	2014	2015
Output											
In come from sale of goods and											
se rvi ces	\$m	30.3	34.1	32.3	38.2	36.8	828.8	682.7	579.6	666.1	697.4
(less) Purchases of finished goods	\$m	0.7		0.1	0.1	0.0	0.7	1.4	1.9	0.9	0.8
Other out put	\$m	-	-	-	0.0	0.1	0.8	3.4	2.4	3.0	3.7
Total output	\$m	29.7	34.1	32.2	38.1	36.9	828.9	684.7	580.0	668.2	700.3
Intermediate use											
Purchases of supplies and											
materials	\$m	20.6	24.7	21.9	26.2	24.8	302.5	227.6	211.9	240.1	255.8
Other intermediate use	\$m	1.4	2.4	2.8	3.2	3.0	282.0	221.5	155.6	184.5	185.2
Total intermediate use	\$m	22.0	27.1	24.7	29.4	27.9	584.6	449.0	368.7	424.6	441.1
Industry value added	\$m	7.6	7.0	7.5	8.7	9.1	244.3	235.6	211.3	243.6	259.2
Compensation of employees	\$m	4.0	3.7	3.8	4.3	4.0	72.1	59.7	44.6	48.9	46.5

			Retail an	d Wholesale	Trade	Transportation and Storage					
•		2011	2012	2013	2014	2015	2011	2012	2013	2014	2015
Output											
Income from sale of goods and	.										
services	Sm	575.5	755.7	778.1	847.8	838.1	24.7	51.9	65.8	68.5	60.5
(less) Purchases of finished goods	Sm	409.0	553.7	590.7	639.6	630.4	0.1	_	_	_	
Otheroutput	Śm	8.5	13.8	13.4	1.9	4.4	0.3	0.9		0.0	0.1
Total output	\$m	175.0	215.8	200.8	210.1	212.0	24.9	52.8	65.8	68.5	60.7
Intermediate use											
Purchases of supplies and											
materials	\$m	5.7	8.8	13.6	16.7	14.3	13.4	34.2	43.6	48.5	40.4
Other intermedia te use	\$m	33.5	48.9	32.7	35.9	35.8	5.1	9.1	9.7	9.5	9.1
Total intermediate use	\$m	39.2	57.7	46.3	52.6	50.2	18.5	43.3	53.3	57.9	49.5
Industry value added	\$m	135.8	158.0	154.5	157.5	161.8	6.4	9.5	12.5	10.6	11.1
Compensation of employees	\$m	34.5	38.3	35.2	36.9	37.6	2.1	3.7	3.4	3.9	4.2

⁻ Nil or rounded to zero.



Table 3.2 Key economic data by industry, non-petroleum producing businesses, 2011-2015 (cont.)

			Akomodasaun no Servisu Hahan				Financial and Insurance				
		2011	2012	2013	2014	2015	2011	2012	2013	2014	2015
Output											
Income from sale of goods and											
services	\$m	84.0	67.8	62.2	66.6	68.3	20.0	25.9	35.1	37.7	38.2
(less) Purchases of finished goods	Sm	0.6	0.9	0.4	0.5	0.3			_		
Oth er out put	\$m	0.4	0.2	0.1	0.2	0.1	0.1	0.4	-	-	-
Total output	\$m	83.8	67.1	61.8	66.4	68.1	20.1	26.3	35.1	37.7	38.2
Intermediate use											
Purchases of supplies and											
materials	\$m	33.5	26.0	25.5	27.8	27.9	0.9	0.9	1.1	1.2	1.7
Other intermedia te use	\$m	18.2	16.8	13.1	12.7	13.4	11.7	16.5	22.2	24.9	24.6
Total in termediate use	\$m	51.6	42.8	39.5	40.5	41.3	12.6	17.4	23.9	26.1	26.3
Industry value added	\$m	32.1	24.3	22.4	25.9	26.8	7.5	8.9	11.2	11.6	11.9
Compensation of employees	\$m	10.1	11.9	9.5	9.6	10.3	4.8	6.0	6.6	7.8	8.2

			Oth	er industrie	s	
		2011	2012	2013	2014	2015
Output						
Income from sale of goods and						
services	Sm	143.4	127.2	143.1	179.3	277.8
(less) Purchases of finished goods	\$m	22.8	12.7	13.0	12.3	17.0
Otheroutput	\$m	15.6	17.9	17.6	16.3	25.5
Total output	Sm	136.2	132.4	147.6	183.3	286.3
Intermediate use						
Purchases of supplies and						
materials	Sm	35.5	34.6	31.2	47.5	49.1
Otherintermediate use	\$m	30.4	24.4	31.7	45.9	97.8
Total intermediate use	\$m	65.9	59.0	62.1	93.4	146.9
Industry value added	\$m	70.4	73.4	85.6	89.9	139.4
Compensation of employees	Sm	31.3	40.3	42.2	51.3	65.0

⁻ Nil or rounded to zero.



TECHNICAL NOTES

Introduction

This publication presents results from the BAS of Timor-Leste for the 2015 reference period.

Although financial estimates relate to the full twelve months, employment estimates relate to the 15th of December 2015. As a result, estimates of wages and salaries per person employed may be affected by fluctuations in employment during the reference period.

All financial estimates in this report are in \$US.

Classifications

The businesses that contribute to the statistics in this publication are classified by:

- Industry in accordance with the International Standard Industrial Classification of All Economic Activities, Rev 4. (ISIC), 2006 edition (http://unstats.un.org/unsd/default.htm)
- Geography Dili and the remainder of Timor-Leste under the category 'Municipalities'

Data are presented for the five largest non-petroleum producing industries operating in Timor-Leste – 'Manufacturing', 'Construction', 'Retail and Wholesale Trade', 'Transportation and Storage', 'Accommodation and Food Services' and 'Financial and Insurance'. The remaining industries, as defined in ISIC, were combined into an 'Other Industries' category.

Scope

The scope for the BAS includes the non-petroleum producing business sector of Timor-Leste that actively traded during the 2015 calendar year.

The scope includes businesses whose primary income is generated from the following activities:

- Private non-financial businesses (excluding agricultural production)
- Private financial businesses
- Public non-financial and financial businesses where more than 50 per cent of their revenue was generated from trading activities
- Not-for-profit institutions earning more than 50 per cent of their revenue from trading activities

Public trading enterprises where a majority of their income (more than 50 per cent) was generated from the direct provision of services were also in-scope of BAS.

The scope excludes the following types of businesses:

- The petroleum producing businesses that submit tax through the National Directorate of Petroleum Revenue
- General government agencies (such as administration, education and health)
- Public trading enterprises, where the majority of their income was received from government transfers or payments



- Non-businesses or non-trading enterprises (such as embassies and missions)
- The informal sector of the economy, including:
 - Subsistence agricultural production
 - Piecemeal and informal manufacturing
 - Street vendors

The BAS does not include the informal sector as there are no robust survey frames from which to survey these micro-businesses. Although this sector is expected to involve a large number of very small businesses, their collective contribution to gross domestic product is expected to be very small. Included in the informal sector are a large number of own account taxi and truck drivers, a large number of (mostly female) piecemeal manufacturing contractors and businesses in agriculture production (subsistence farming).

Survey Frame

A list frame was used for the BAS. The 2014 survey frame was used as the starting point for 2015, with updates and adjustments applied. It comprised of businesses:

- that remitted tax for the 2015 calendar year (or were expected to do so) to the National Directorate
 of Domestic Revenue (approximately 7,632 businesses)
- awarded government contracts that were not on the tax list (3,218 businesses). The list was obtained
 from the National Directorate of Treasury. Businesses on this list were included on the frame if they
 were not required or expected to remit tax through Domestic Revenue for the calendar year 2015.

The survey frame consisted of 3,132 businesses, of which 300 were in the completely enumerated stratum. 2,003 businesses were in Dili and 1,129 businesses in the 'other Municipalities'.

Coverage

The primary coverage source for non-petroleum producing businesses was the list of businesses as described under 'Scope' above.

A number of administrative data sources were used for compiling information on the banking industry and the Public Trading Enterprises.

Statistical Unit

The statistical unit is the business or entity associated with a tax identification number (TIN) as assigned by the National Directorate of Domestic Tax. For businesses taken from the eProcurement Portal the statistical unit is the vendor identification.

Survey Design

A stratified simple random sample was used to despatch to 3,132 businesses from a total survey frame count of about 7,632 businesses. This resulted in 2,822 responses

Stratified number raised estimation was used for the BAS. Weights were applied to businesses that participated in the survey to account for those businesses that were either not surveyed or did not participate in the survey.

Questionnaire Strategy

A two questionnaire strategy was adopted to limit the reporting load on small businesses. A long questionnaire consisting of 32 questions was used for larger businesses operating in Dili, while a short questionnaire of 21 questions was used for all other businesses.

The content of the long questionnaire included finer level breakdowns of income, expenses, inventories and capital acquisition and disposal of assets. This additional content is considered essential for compiling detailed national accounting aggregate data (see attached questionnaire).

Rounding

Where figures have been rounded, discrepancies may occur between totals and the sums of the component items. Proportions, ratios and other calculated figures shown in this publication have been calculated using



unrounded estimates and may be different from, but are more accurate than, calculations based on the rounded estimates.

Estimates of employment have been rounded to the nearest 100 persons. Estimates of average wages per employee have been rounded to the nearest \$100.

Revisions to BAS 2013 and BAS 2014

In this publication the results for BAS 2013 and 2014 have been slightly revised. Specifically analysis was done at the industry level to ensure businesses were located in the correct industries in 2014 and 2015. Comparison of 2014 and 2015 data enabled minor amendments to be made to some data. These amendments ensure greater comparability with BAS 2015 results. The impact of these revisions is shown in Table 4.1.

Table 4.1 Revisions to BAS 2013 and BAS 2014 data

		Tota	al Timor-Les	ste	Total Timor-Leste			
		2013	2013		2014	2014		
		original	revised	% Change	original	revised	% Change	
Total employment*	n	57,700	59,100	2.4	62,200	61,200	(1.6)	
Total income	\$m	1802.7	1808.2	0.3	2043.3	2026.0	(0.8)	
Total expenses	\$m	1463.6	1461.6	(0.1)	1670.3	1645.5	(1.5)	
Total output	\$m	1257.2	1261.4	0.3	1454.1	1380.4	(5.1)	
Total intermediate use	\$m	718.0	713.0	(0.7)	876.9	789.7	(9.9)	
Industry value added	\$m	539.2	548.4	1.7	577.2	590.7	2.3	
Compensation of employees	\$m	156.1	157.9	1.1	181.2	176.1	(2.8)	
Capital expenditure	\$m	74.2	76.6	3.2	76.5	80.4	5.0	

^{*}Estimates of employment have been rounded to the nearest 100 persons.



GLOSSARY

Accommodation and food services

Accommodation and food services refers to the industry defined under 'Section I – Accommodation and food service activities' of the International Standard Industrial Classification of All Economic Activities, Revision 4.

This industry includes the provision of short-stay accommodation for visitors and other travellers and the provision of complete meals and drinks fit for immediate consumption.

Average wages per employee

Average wages is a measure of the average annual cash wages and salaries paid by businesses to persons working for that business

Average wages per employee is defined as wages and salaries divided by total employment.

Capital expenditure

Capital expenditure refers to the expenditure on capital assets.

Capital expenditure includes expenditure on:

- land
- dwellings
- other buildings and structures
- · plant, machinery and equipment
- motor vehicles

Capitalised purchases of materials

Capitalised purchases of materials refer to capitalised purchases of goods for use in capital work done by the employees or proprietors of a business, for the business' own use.

Capitalised wages and salaries

Capitalised wages and salaries refers to capitalised payments for work done by own employees in manufacturing, constructing, installing or repairing assets.

Change in inventories

Change in inventories is equal to the value of total inventories at the end of the reference period, less the value of total inventories at the start of the reference period.

Change in inventories is defined as:

- closing inventories of raw materials
- plus closing inventories of work in progress
- plus closing inventories of finished goods
- less opening inventories of raw materials
- less opening inventories of work in progress
- less opening inventories of finished goods

Change in inventories of finished goods

Change in inventories of finished goods is equal to the value of inventories of finished goods at the end of the reference period, less the value of inventories of finished goods at the start of the reference period.



Inventories of finished goods include goods, merchandise and trading stock that are bought with the intention of resale, without transformation.

Change in inventories of raw materials

Change in inventories of raw materials is equal to the value of inventories of raw materials at the end of the reference period. *less* the value of inventories of raw materials at the start of the reference period.

Inventories of raw materials include supplies and materials used as inputs, by a business, in producing goods and services

Change in inventories of work in progress

Change in inventories of work in progress is equal to the value of inventories of work in progress at the end of the reference period, less the value of inventories of work in progress at the start of the reference period.

Inventories of work in progress include manufacturing and construction projects that have commenced but are not completed at the end of the reference period.

Construction

Construction refers to the industry defined under 'Section F – Construction' of the International Standard Industrial Classification of All Economic Activities. Revision 4.

This industry includes general construction and specialized construction activities for buildings and civil engineering works. It includes new work, repair, additions and alterations, the erection of prefabricated buildings or structures on the site and also construction of a temporary nature.

Compensation of employees

Compensation of employees (COE) is a measure of the total remuneration, in cash or in-kind, payable by a business to an employee in return for work done by the employee during the accounting period.

COE is defined as:

- wages and salaries
- plus non-wage benefits
- plus capitalised wages and salaries

Dili

Dili refers to the district of Dili, including the island of Atauro.

Municipalities

Municipalities refer to all 12 municipalities in Timor-Leste outside of Dili. This includes the municipalities of Ainaro, Aileu, Baucau, Bobonaro, Covalima, Ermera, Liquica, Lautem, Manufahi, Manatuto, Oecusse and Viqueque.

Employment

Employment refers to all employees on the payroll on 15 December 2015. Employees absent on paid or prepaid leave and owners of the business who also work for the businesses are included. This item includes both Timorese and foreign nationals.

Financial and Insurance

Financial and Insurance refers to the industry defined under 'Section K – Financial and insurance activities' of the International Standard Industrial Classification of All Economic Activities, Revision 4.



This industry includes financial service activities, including insurance, reinsurance and pension funding activities and activities to support financial services. It also includes the activities of holding assets, such as activities of holding companies and the activities of trusts, funds and similar financial entities.

Income from sale of goods and services

This item includes both income from the sales of goods and income from the provision of services.

Income from the sale of goods includes income from the sale of goods:

- not produced (e.g. imported goods, retail or wholesale sales)
- produced (e.g. goods manufactured)

Income from the provision of services includes:

- income generated from restaurant and hotel operations
- income from accounting, legal service or consulting services
- income from repair and maintenance services
- rent leasing and hiring income
- management fees and charges
- installation charges (e.g. air conditioning installation)
- income from construction services
- income from transport services
- bank fees and bank charges
- other income from the provision of services

Income from sales of goods and services excludes interest income and the profit on the sale of assets.

Industry value added

Industry value added (IVA) is a measure of industry contribution to a national economy. It represents the value added by an industry to the intermediate inputs used by the industry. IVA is calculated as the difference between the market value of the output of an industry (output) and the purchases of materials and expenses incurred in the production of that output (intermediate use).

IVA is defined as output less intermediate use.

Intermediate use

Intermediate use is a measure of the value of inputs required by an industry to produce that industry's outputs.

Intermediate use is defined as:

- purchases of supplies and materials
- plus other intermediate expenses
- plus capitalised purchases of materials
- less change in inventories of raw materials

Intermediate use does not include any labour costs or any other remuneration payable to employees. It also excludes bad and doubtful debts, interest expenses and depreciation and amortisation.

Labour costs

Labour costs are defined as wages and salaries plus non-wage benefits.

Manufacturing

Manufacturing refers to the industry defined under 'Section C – Manufacturing' of the International Standard Industrial Classification of All Economic Activities, Revision 4.



This industry includes the physical or chemical transformation of materials, substances or components into new products.

Non-wage benefits

Non-wage benefits are the estimated costs of providing in-kind and non-cash remuneration to employees in return for labour. Examples include meals provided to employees or an employee's private use of a business's motor vehicle.

Other expenses

Other expenses refer to all expenses other than labour costs and the purchases of supplies, materials and finished goods. Other expenses exclude capitalised expenditure, but includes.

- contract, subcontract and commission expenses
- rent, leasing and hiring expenses
- telecommunication services
- payments for electricity
- transportation and storage services
- printing and marketing services
- legal and accounting services
- bad and doubtful debts
- depreciation and amortisation
- interest expenses
- other payments for services

In contrast other intermediate expenses do not include bad and doubtful debts, interest expenses and depreciation and amortisation.

Other income

Other income includes all income other than income from the sales of goods and income from the provision of services.

Other income includes:

- interest income
- income from the sale of assets
- donations

Other industries

Other industries refer to all industries other than 'Manufacturing', 'Construction', 'Retail and Wholesale Trade', 'Transportation and Storage', 'Accommodation and Food Services' and 'Financial and Insurance activities'.

Other industries are defined as being the industries that make up the following sections of the International Standard Industrial Classification of All Economic Activities, Revision 4:

- A Agriculture, forestry and fishing
- B Mining and quarrying
- D Electricity, gas, steam and air conditioning supply
- E Water supply; sewerage, waste management and remediation activities
- I Information and communication
- L Real estate activities
- M Professional, scientific and technical activities
- N Administrative and support service activities



- P Education
- · Q Human health and social work activities
- R Arts, entertainment and recreation
- S Other service activities

As the petroleum producing industry of Timor-Leste is out of scope of this survey, estimates of other industries are exclusive of petroleum producing businesses.

Other intermediate expenses

Other intermediate expenses are the value of inputs used by an industry in creating outputs other than purchases of supplies and materials.

Other intermediate expenses are defined as:

- other expenses
- less bad and doubtful debts
- less interest expenses
- less depreciation and amortisation

Other intermediate expenses exclude capitalised expenditure.

Other intermediate use

Other intermediate use refers to all intermediate use other than purchases of supplies and materials.

Other output

Other output refers to all output other than income from the sales of goods and income from the provision of services.

Output

Output is a measure of the market value of production in an industry. It includes the value of goods produced by an industry, plus the value of services provided by an industry, plus the margin on goods resold by an industry.

Output is defined as:

- income from the sale of goods and services
- less purchases of finished goods
- plus change in inventories of finished goods
- plus capitalised purchases of materials
- plus capitalised wages and salaries
- plus change in inventories of work in progress

Profit

Profit is a measure of operating profit (or loss) during the reference period. Profit is derived as:

- total income
- less total expenses
- plus change in inventories

Purchases of finished goods

Purchases of finished goods are purchases of goods, merchandise and trading stock that are bought with the intention of resale, without transformation. Purchases of finished goods are the major cost incurred by businesses in the 'Retail and Wholesale Trade' industry.



Purchases of finished goods exclude purchases of supplies and materials, payments for services and capitalised purchases.

Purchases of supplies and materials

Purchases of supplies and materials are the cost of non-capitalised goods used in the production of the output of a business

Purchases of supplies and materials include:

- · raw materials used in manufacturing and construction
- · foodstuffs for use in preparing meals and take away food
- parts and fuels for motor vehicles
- · guest supplies for use in hotel rooms
- other purchases of supplies and materials

Purchases of supplies and materials exclude purchases of finished goods and trading stock that are resold without transformation. It also excludes contract, subcontract and commission expenses, payments for services and capitalised purchases.

Purchases of supplies, materials and finished goods

Purchases of supplies, materials and finished goods are defined as purchases of supplies and materials plus purchases of finished goods.

Retail and wholesale trade

Retail and wholesale trade refers to the industry defined under 'Section G – Wholesale and retail trade; repair of motor vehicles and motorcycles' of the International Standard Industrial Classification of All Economic Activities, Revision 4.

This industry includes wholesale and retail sales (that is, sales without transformation) of any type of goods and the provision of services incidental to the sale of these goods. Also included in this industry are the repair of motor vehicles

Transportation and Storage

Transportation and Storage refers to the industry defined under 'Section H – Transportation and Storage' of the International Standard Industrial Classification of All Economic Activities, Revision 4.

This industry includes the provision of passenger or freight transport by rail, pipeline, water or air and associated activities such as terminal and parking facilities, and cargo handling and storage. It also includes postal and courier activities.

Wages and salaries

Wages and salaries refer to the cash wages and salaries paid to employees of the business in return for labour.



QUESTIONNAIRE

A questionnaire was used to collect data on individual businesses operating in Timor-Leste. A two questionnaire strategy was used to collect these data. Specifically, a long questionnaire was used to collect business activity from the largest businesses operating in Dili. A shorter questionnaire was used for all other businesses to reduce reporting burden imposed on the smaller operations.

Attached is a copy of the long questionnaire. Please note, not all data collected were directly published. They were used in the compilation of higher level aggregate data or were not of sufficient quality to publish.



The Democratic Republic of Timor-Leste

BUSINESS ACTIVITY SURVEY 2015

Business Questionnaire_L

BUSINESS IDENTIFICATION

PART1

1. TIN

2. Business Name

3. District									
4. Sub-District									
5. Suco/Village									
6. Location (e.g. Geocode, location to landmark)									
7. Name of person completing this form									
8. Contact telephone or									
PART 2 ENUMERATION PARTICULARS (Office use only)									
Description	Interviewer	Field Supervisor	Office Editor	Data Entry					
1. Name									
2. Code									
3. Date Finalized	(/) (Day/Month/Year)	(/) (Day/Month/Year)	(/) (Day/Month/Year)	(/) (Day/Month/Year)					
4. Signature									
5. Status Codes	Visit Status 1	Visit Status 2	Visit Status 3						
(Insert code)									
	-	-	•						



Purpose of Collection

The Business Activity Survey will provide key measures of the performance of Timor-Leste industries. These data will be used in the compilation of Timor-Leste National Accounts aggregates. The results will be used by analysts to address policy issues and to monitor actual changes in the operation, structure and performance of Timorese businesses.

Collection Authority

The information asked for is collected under the authority of the Democratic Republic of Timor-Leste Government, Decree-Law No. 17/2003 (1st October 2003). Your co-operation is sought in completing and returning this form by the due date. The Act provides me with the power, if needed, to direct you.

Confidentiality

Your completed form remains confidential to the General Directorate of Statistics.

Due Date Please complete this form by		// 201
	Day	Month

Elias dos Santos Ferreira Director General General Directorate of Statistics

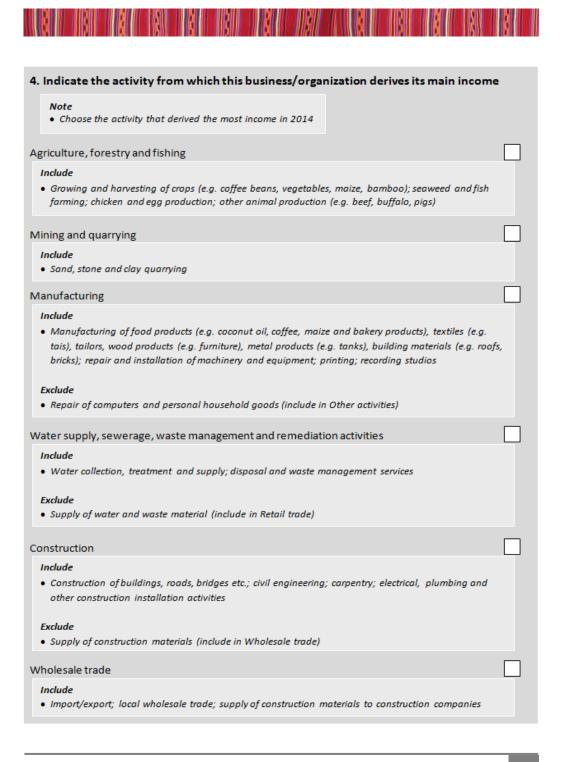
PART3 GENERAL INFORMATION

1. F	Period covered by financial data on this form
	Note • This form is for the period 1 January 2015 to 31 December 2015
((a) Did your business operate for the entire period? (Tick one)
	Yes Go to Question 2 No The period covered / / 2015 to / 2015 Day Month Day Month
	Day Month Day Month (b) If No, why didn't your business operate for the entire period?
	New business Ceased operation during the year Other (Please specify)
2. E	Business Type
	Note Not-for-profit institutions(NPIs) include businesses that derive income from government funding, donations, sponsorships, membership fees and fundraising income (e.g. Non-Government Organizations (NGOs), charities)
	(a) Is this a not-for-profit institution (NPI)? No Go to Question 3 Yes
	(b) If Yes, what is your main activity (e.g. education)? Is 50% or more of your revenue from trading activities? (Tick one): Yes No
3. E	Business Ownership
	Note • Foreign ownership is when a business is partly or fully owned by an individual or business which is NOT a

resident of Timor-Leste



(a) Tabel a combana of the above to company	Male (i)	Female (ii)	Total (i) + (ii)
(a) Total number of directors/owners (b) Is any proportion of the business foreign owned?			
Yes, the business is fully foreign owned			
Yes, the business is partly foreign owned			
No, the business is NOT foreign owned			





Retail trade	
Include • Suppliers of food and drink products (e.g. supermarkets and corner stores); construction materials (e.g. hardware stores); electricity materials; water and waste material; pharmaceuticals (e.g. pharmacy); sale of motor vehicles and motor cycles	
Maintenance and repair of motor vehicles and motor cycles	
Accommodation	
Include Short term accommodation activities (e.g. hotels/motels, guest houses, apartment hotels, bed and breakfast, youth hostels, backpackers and camping grounds)	
Exclude Renting and leasing of flats or apartments for permanent use (monthly or annual basis) (include in Real estate activities)	
Food services	
Include Restaurants. cafes. bars and event caterina services	
Transport and storage	
Include • Land transport (e.g. buses, trucks); water transport (e.g. sea port, water taxis); air transport (e.g. airport and airlines); warehousing and storage; freight forwarding and courier services	
Information and communication	
Include Telecommunication; TV and radio broadcasting and production; newspaper publishing activities; computer programming and consultancy	
Financial and insurance services	
Include • Financial activities and banking; insurance services; pawn/loan shops	
Real estate activities	
Include Buying, selling renting and leasing of houses, flats or apartments for permanent use (monthly or annual basis) and non-residual buildings (e.g. warehouses, shopping malls) Management of real estate on a fee or contract basis	

Professional, scientific and technical activities	
Include	
 Legal and accounting services; management consultants; architectural and engineering activities; scientific research; veterinary 	
Exclude Civil engineering (include in Construction activities)	
Administrative and support service activities	
Include	
 Rental and leasing activities (e.g. motor vehicles, personal and household goods, machinery and equipment); employment agencies; travel agencies; tour operators; security services; services to buildings (e.g. cleaning); office support 	
Exclude	
Rental and leasing of apartments and flats	
Education	
Include	
Language schools; international schools; training centers	
Human health and social work activities	
Include	
Medical centers; doctors surgeries; physiotherapists; chiropractors; dentists	
Other activities (please specify)	
Include	
 Entertainment activities (e.g. movie theatre); gambling activities (e.g. lottery); fitness centers; diving activities; repair of computers; repair and maintenance of personal household goods (e.g. air conditioners); hair salons 	



PART 4 EMPLOYMENT at 15 December 2015

Note

- If there was no employment at 15 December 2015, report zero
- Full-time: Employees who worked 37.5 hours or more per week
- Part- time: Employees who worked less than 37.5 hours per week

Include

- · Directors/owners/proprietors of the business
- · Employment for all businesses operating under this TIN
- Casual workers

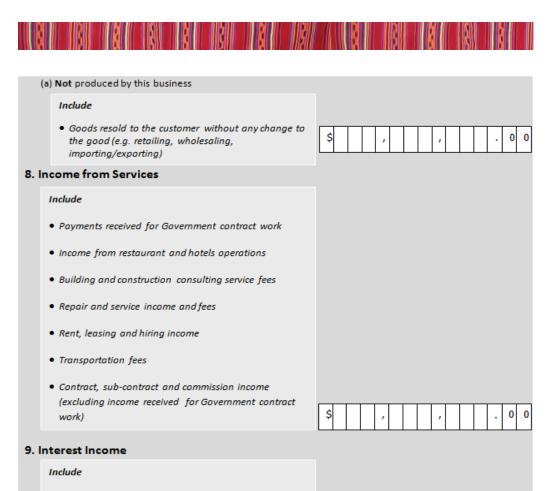
5. Number of persons working for this business/organization as at 15 December 2015

	Male Female (i) (ii)	Total (i) + (ii)
(a) Timorese nationals: Full-time		
(b) Timorese nationals: Part-time		
(c) Foreign employment: Full-time		
(d) Foreign employment: Part-time		
Total number of persons (a) + (b) + (c) + (d)		



PART 5 INCOME in 2015

	Include ■ Income for all businesses operating under this TIN during 2015 ■ Payments received for Government for contract work	
6. Go	overnment contract work during 2015	
1	Note	
•	Contracting income is earned by a business where it acts as the head contractor/project manager and paid directly by the Government	
•	Sub-contracting income is earned by a business where it is paid by the head	
(a)	Were you contracted to undertake any work for the Government during 2014? (Tick	k one)
	No Go to Question 6 (b)	
1	Yes Yes Yes, what best describes the work done under the contract? (Tick one)	
	Construction activities	
	Supply of goods and materials	
	Other services	
(b)) Were you sub-contracted to undertake any work for the Government in 2015? (Ticl	k one)
	No Go to Question 7	
	Yes If Yes, what best describes the work done under the sub-contract? (Tick one)	
	Construction activities	
	Supply of goods and materials	
	Other services	
7. Sa	les of goods	
-	Include	
•	Payments received for Government contract work	
	Exclude	
(a)	Produced by this business	
	Include	
	Goods manufactured, assembled, grown, mined or	,



- Interest from loans and advances made to related and unrelated businesses or individuals
- · Interest from banks and finance leases

\$,		,			0	0	l



10. Other income

Include

- ONLY 'Other income' for businesses operating under this TIN
- · Income from royalties
- · Income from prizes and lotteries
- Net profit (loss) from variations in foreign exchange rates
- · Net profit (loss) from share trading
- Net profit (loss) from sale of other assets including sale/transfer of property used for business purposes

\$,		,			0	0

Specify the amount and description of the two largest items included in 'Other income'

(a)	\$,					0	0
(b)	\$,		,			0	0



11.	Total income for 2015	
	Note	
	Sum of Questions 7 to 10	
		\$, , , 0 0
12.	Total income for 2014	
	Note	
	If this business was trading in 2014, provide income	\$, , . 0 0



PART 6 EXPENSES in 2015

Note

- Capital expenses should be reported in Part 8
- Capital expenses are purchases of goods which generally have a life span longer than 12 months and can be depreciated/amortized for tax purposes (e.g. heavy machinery, construction equipment and computers)
- · Ensure expenses reported are for the full year

Include

Expenses for all businesses operating under this TIN during 2015

13. Labour Costs

Include

- · Labour costs of directors, executives, staff and employees
- (a) Salaries and wages for Timorese nationals

Include

· Salaries, wages and bonuses paid

(b) Salaries and wages for Foreign workers

Include

· Salaries, wages and bonuses paid



(c) Non-cash benefits

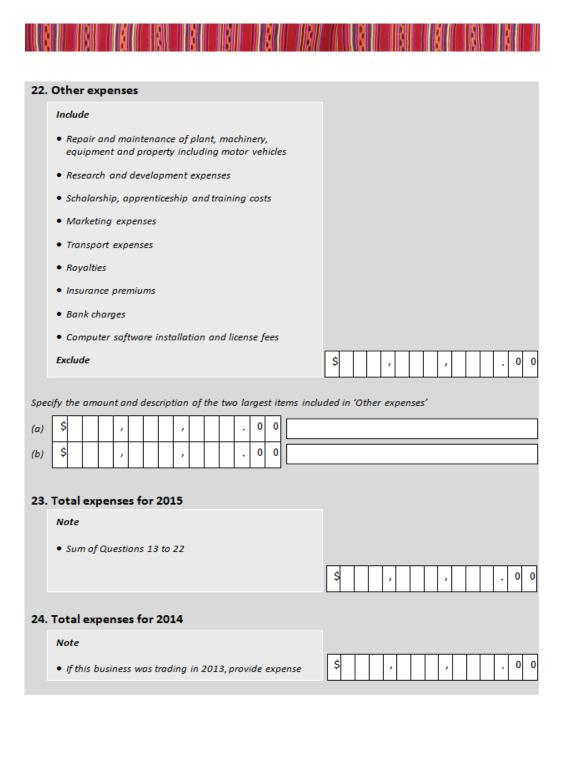
Note

 Non-wage benefits are non-cash benefits payable to persons employed in the business (e.g. Meals provided to employees during overtime work)



urchases										
Purchases of trading stock										
Include										
Finished goods purchased and sold without any transformation	\$,	I	Ι	,	П	ŀ	0
Purchases of supplies and materials										
Include										
Purchase of goods used in the business production process										
Purchase of materials, components, containers and packaging material										
Purchase of electricity, water and fuels										
 Computer software purchases For example construction and manufacturing supplies and materials; office supplies; restaurant and accommodation supplies; mechanical supplies (e.g. spare parts for repair and maintenance including fuel and oil) 										
Exclude										
Payments made to contractors and sub-contractors and commission payments (include in Q16)	\$	П	Т	,	T	Τ	,	Τ		(
ayments to other businesses for the provision	of lab	our								
nclude										
 Payments made to other businesses for arranging/using labour for this business (e.g. an employment agency) 										
Exclude	\$	П	T	,	T	T	,	T		0

16.	Contractor, sub-contractor and commission pays	ments and expenses
	Include	
	 Payments made to individuals or businesses for services provided under contract 	\$, , , 0 0
17.	Communication expenses	
	Include	
	Expenditure relating to the use of telephones, mobile phone and internet connections for business use	\$, , , 0 0
18.	Rent and lease expenses paid on land, buildings	and equipment
	Include	
	Rent paid on land and/or buildings for business use.	
	Finance and operating leases on plant and equipment	\$, , 0 0
19.	Interest expenses	
	Include	
	Interest paid to banks, business partners and other	
	companies or businesses	\$, , . 0 0
20.	Depreciation and amortization	
	Note	
	 Report as per your Annual Income Tax Form 2015 'Tax deductible depreciation' plus 'Tax deductible amortization of intangibles' 	
	Include	
	Depreciation and amortisation of assets that have a useful life exceeding one year.	
	Depreciation on tangible assets for taxation purposes (e.g. Capital assets)	
	Depreciation of finance lease assets operated by the	\$, , 0 0
21.	Bad and doubtful debts	
	Note	
	• Report as per your Annual Income Tax Form 2015 'Tax	\$, , , 0 0





PART 7 INVENTORIES

25. Invento	rie	s																												
Note Open 1 Janu Open 31 De Closin 31 De	ing ing in	20 inve ber iven	15 entorio 2014 etories	es oi ‡ ; refe	n 1 Jan	uar	y 20.	14=	Clo	sin	ng i	nve	ento	orie	?S C	n														
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(b) Work in progress		•	(whe	s be ther olete ices racte	ing ma r under ed provided bus t billed	rtak ed b	en b by the	y this e bus but i	s oi sine	r ai	ny ((w	oth hei	er i	or u	ntra nde	cte	d b	usii	nes	sses)	bu	ıt n	not	yet						
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(c) Finished goods		•	Item.	ing :	stock anufac ken by			-											he	bus	ines	is ((wh	eth	ner					
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(a) + (b) + (c)	\$			1	<u> </u>	\perp	,				ŀ	L'	0	0	Ŀ	\$	\perp	\perp	\perp	,	\perp	\perp		,	L				0	0



PART 8 CAPITAL EXPENSES AND DISPOSAL OF CAPITAL ASSETS in 2015

27. Direct imports of capital goods assets Include Capital assets imported directly into Timor-Leste by Capital assets imported directly into Timor-Leste by Capital assets of other capital assets Include Capital assets purchased directly from a retailer or Shote Capitalized wages and salaries Note Capitalized wages and salaries refers to the value of work undertaken by own employees to improve the value and/or productivity of the assets of the business own account work Capitalized purchases of materials Note Capitalized purchased of materials refers to the value of materials purchased to improve the value and/or productivity of the assets of the business own																
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31.	. Disposal/sale of land	
	Note Report the proceeds from sale of land	\$, , , 0 0
32.	Disposal/sale of capital assets	
	Note	
	Report the proceeds from sale of capital assets	\$, , . 0 0
No	tes:	



ACKNOWLEDGEMENT

The BAS publication draws extensively on information provided freely by individuals, businesses, government and other organisations. Their cooperation is very much appreciated; without it, the range of statistics published by the GDS would not be available. Information received by the GDS is treated in strict confidence as required by the Decree Law 17/2003 (1st October 2003)



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